

# From Reading To Professional Communication: Sociolinguistic Principles Of Text Selection In ESP

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**Abstract:** This paper examines principles for selecting texts for students in economic direction, utilizing a sociolinguistic approach to enhance their productive skills for improved communication in various contexts through the selection of appropriate linguistic units.

**Keywords:** Sociolinguistic approach, principle of text selection, English for specific purposes, receptive, productive skills.

**Introduction:** An effective, interesting, and interactive reading lesson is intricately linked to the selection of appropriate texts for the lesson. Currently, the communicative method predominates in the educational system; nonetheless, it is misunderstood by certain educators and students. It is characterized as enhancing productive abilities, such as speaking and writing; however, receptive skills can also be imparted through a communicative method, particularly in English for Specific Purposes (ESP), as learners must acquire English tailored for specific objectives. By selecting texts through a sociolinguistic lens, we will enhance reading skills, reading strategies, reading habits, collaborative work, effective communication in various contexts, cultural knowledge, intercultural communication abilities, public speaking, and diverse writing skills. Texts contain sociolinguistic units which can be used to improve oral communication skills (Khudayberdiyeva, 2024). When learning a foreign language, we aspire to communicate well; nevertheless, our limitations arise from the inability to engage with native speakers daily, hindering the development of proficient communication skills.

## METHOD

Nunan posits that language acquisition occurs through reading or communication; so, we opt for reading for various reasons:

- It augments professional and linguistic expertise.
- It enhances pupils' cognitive and psychological skills.
- It enables learners to remain innovative and informed

about the latest developments in their field.

-It enhances productivity skills, as well as critical and creative capabilities.

Reading improves psychological well-being and facilitates the language acquisition process, particularly in vocabulary retention and verbal application.

Reading is a receptive skill that is essential for students in the field of economics to improve their writing and speaking abilities. The significance of this talent has been articulated by numerous experts; nonetheless, it is now being misapplied by language learners. In teaching English for specific goals, educators should prioritize the appropriate selection of texts to facilitate students' progression in this process. The principles of text selection dictate the lesson's efficacy and encourage reading motivation. Principles categorized into four types by scientists:

- didactic principle
- methodological principle
- psychological principle
- linguistic principle (Zolton D. 2005)

S.K. Folomkina defined principles in language education, including text authenticity, text readability, alignment with professional content, student needs, and student proficiency levels. In ESP, we can incorporate certain concepts aligned with our approach, which should encompass materials that contain sociolinguistic components of professional communication. The principles for establishing

sociolinguistic competence among students in the philological field have been examined by local professor S.A. Ziyayeva. This study on developing reading skills is founded on several fundamental principles based on sociolinguistic approach:

Contextual analysis, which pertains to comprehending how language fluctuates based on speakers' intents, social roles, and situational variables;

Recognition of linguistic variety, encompassing differences between formal and informal registers, as well as various modes of address;

Authenticity encompasses the utilization of genuine, economy-related resources, including articles, reports, and professional blogs.

Intercultural awareness, highlighting the divergent representations and interpretations of economic concerns across cultures.

A sociolinguistic approach to reading instruction mitigates misunderstandings in social interactions due to improper language use and significantly enhances learners' professional and linguistic competence in practical contexts. This strategy enables learners to become highly trained specialists in their disciplines by providing essential communication and disciplinary literacy abilities. The principles for selecting text from a sociolinguistic perspective encompass authenticity with sociolinguistic language units, communicative relevance to the economic domain, sociolinguistic variation and register awareness, cultural and pragmatic appropriateness, genre and style of the texts, and appropriate authentic strategies for enhanced comprehension. Authenticity in sociolinguistic language units include genuine professional communication samples that include register, tones, hedges, and both verbal and non-verbal language elements.

The principle of functionality entails the utilization of novel vocabulary (sociolinguistic) alongside grammatical structures and pronunciation, which should be acquired in accordance with this principle. K.A. Zakharova characterized this approach as "employing lexical units within a context that considers sociolinguistic norms."

Three principles of communication relevance in the economic domain, which encompass G.N. Irmukhammedova asserted that a professionally oriented text comprises two functions. Providing information in this domain

Two should instruct on various speech acts pertinent to communication within their domain. Register and sociolinguistic variation should distinguish among various registers in economic contexts: formal, semi-

formal, academic, and professional.

Cultural and Pragmatic Appropriateness: Texts must embody culturally ingrained communication standards, facilitating learners' navigation of international professional exchanges.

Diversity of Genre and Style: A range of textual genres must be incorporated, including reports, case studies, policy papers, analytical pieces, and interviews. 6. Support for Reading Strategies: Chosen texts must enable learners to employ strategies such as inferencing, comparative analysis of viewpoints, and sociolinguistic interpretation. These ideas jointly enhance reading comprehension while fortifying learners' speaking and writing skills. Employing a sociolinguistic approach in the cultivation of reading abilities facilitates the enhancement of learners' comprehension of language dynamics within genuine social, cultural, and economic contexts. This method allows students to gain both linguistic knowledge and an understanding of how language is influenced by actual social activities and professional conversation.

## **RESULT AND DISCUSSION**

The study's findings indicate that choosing texts for ESP reading instruction according to sociolinguistic principles resulted in significant enhancement of students' reading comprehension and productive language abilities. Consistent with the assumptions presented in the introduction, reading was demonstrated to serve not only as a passive activity but as an essential medium for cultivating professional communicative ability in economic contexts. This discovery corroborates Nunan's assertion that language acquisition can be successfully attained via substantial exposure to linguistic information, especially through reading.

The research indicated that students engaging with sociolinguistically informed texts exhibited a markedly enhanced capacity to discern communicative intents within economic discourse. This outcome corresponds with Hymes' (1972) notion of communicative competence, which underscores the significance of comprehending when, how, and for what purpose language is utilized. Students developed heightened awareness of contextual elements, including speaker roles, institutional environments, and pragmatic objectives, so validating Halliday's (1985) assertion that the meaning of language is inextricably linked to its social function.

A significant outcome pertains to pupils' heightened knowledge of register and sociolinguistic diversity. Students demonstrated enhanced ability to differentiate among formal, semi-formal, academic, and professional registers typically present in economic

literature. This discovery aligns with Labov's theory of variation and Folomkina's principle of readability and professional relevance, emphasizing the necessity of aligning texts with learners' communicative requirements and disciplinary settings. Consequently, students demonstrated enhancement in their ability to select suitable linguistic forms while generating spoken and written economic discourse. Students not only assimilated new economic concepts but also mastered speech acts pertinent to their discipline, including articulating arguments, exercising prudence through hedging, and upholding courtesy in professional interactions. This illustrates that sociolinguistically enriched texts enhance the conversion of reading input into productive output. Moreover, the use of genuine resources with sociolinguistic language units—such as hedges, tone markers, and discourse conventions—substantially improved learners' pragmatic proficiency. This outcome supports

K.A. Zakharova's assertion that sociolinguistic competence is cultivated through contextualized language application and cannot be produced independently of authentic communicative contexts. Students developed a heightened awareness of culturally ingrained norms in economic communication, hence diminishing pragmatic errors and enhancing intercultural comprehension.

The findings substantiate the improved guidelines suggested in this study as a viable framework for the selection of ESP texts. The incorporation of authenticity, communicative relevance, register awareness, and cultural-pragmatic appropriateness into reading materials converted reading classes into engaging and professionally significant learning experiences. This reinforces the assertion that sociolinguistic criteria must augment conventional pedagogical and methodological approaches to guarantee that ESP reading training equips learners for authentic academic and professional communication. The analysis of findings indicates that a sociolinguistic approach to text selection reconciles linguistic knowledge with practical language application. Exposing learners to genuine economic conversation within its social and cultural context renders reading instruction an effective instrument for cultivating both receptive and productive skills. As a result, ESP students are more adept at engaging boldly and suitably in international economic discourse, achieving the main goals stated in the introduction and reaffirmed at the conclusion of the study. The study's findings demonstrate that text selection grounded in sociolinguistic principles markedly enhanced students' reading comprehension and productive language abilities. Students exhibited an enhanced capacity to:

discern communicative intentions within economic discourse,

distinguish among formal, semi-formal, and professional registers.

Employ hedging and courteous expressions correctly in both spoken and written communication formulate contextually pertinent economic arguments.

The findings validate G.N Irmukhammedova's assertion that professionally oriented texts fulfill a two fold purpose: imparting domain-specific knowledge and enhancing communicative abilities pertinent to the profession (Irmukhammedova, 2008). Furthermore, students exhibited heightened motivation and engagement when interacting with genuine, sociolinguistically diverse texts, consistent with S.K.Folomkina's idea of authenticity and professional relevance.

An additional significant outcome was the enhancement of students' pragmatic skills. Students developed a heightened awareness of cultural norms and discourse conventions in global economic communication, corroborating K.A.Zakharova's assertion that sociolinguistic competence is cultivated through contextualized language application (Zakharova, 2017). The results indicate that choosing texts according to sociolinguistic parameters not only facilitates reading comprehension but also improves productive skills. Despite being categorized as a receptive skill, reading significantly equips ESP learners with the communicative and pragmatic capabilities essential for economic conversation. Sociolinguistic rich texts provide students with actual elements of professional communication—hedging, courtesy, discourse organization, and pragmatic negotiation—thereby connecting theoretical linguistic understanding with practical application. This method enhances learners' comprehension of communicative norms in global economic situations and empowers them to engage more confidently in international professional contacts. The refined ideas presented in this study function as a pragmatic foundation for ESP educators. By incorporating sociolinguistic elements into text selection, educators can create courses that are communicative, pertinent, and consistent with professional standards. This method fosters the development of proficient communicators who can interpret and generate contextually relevant economic discourse.

## CONCLUSION

The study concludes that the sociolinguistic approach offers a more thorough and successful foundation for text selection in ESP training for students oriented towards economics. Conventional text selection

principles are essential; nevertheless, they should be enhanced with criteria that encompass sociolinguistic competence, such as communicative authenticity, register sensitivity, pragmatic conventions, and cultural relevance. Incorporating these ideas into classroom practice improves learners' capacity to comprehend and generate language in authentic professional settings. It fosters communicative ability, multicultural awareness, and preparedness for academic and professional communication. Consequently, ESP reading sessions become more dynamic, pertinent, and efficacious in enhancing both receptive and productive skills. Future study may investigate the systematic application of these ideas to digital resources, multimodal materials, and assessment design for ESP learners.

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